A person is using an InBody body composition analyzer in a gym. The person's arm is visible, holding the device's handle. The device has a screen displaying a graph and a keypad. The background is a blurred gym environment.

YOUR GUIDE TO
MAXIMISE REVENUE
WITH
InBody®

Contents

How InBody can enhance your business _____	3
Benefits for your Business _____	4
Why Choose InBody? _____	5
InBody 270 _____	6
InBody 570 _____	8
InBody 770 _____	10
InBody Device Comparison _____	12
InBody Device Packages _____	13



How InBody can enhance your business

InBody's state of the art digital technology validates what you're doing with your members and will keep them coming back for more. The InBody precisely measures their body composition changes. Your members will see what great results your training techniques give them. This is the true measure of success.

An InBody 570 body composition analyser will provide you with a detailed report outlining a client's measurements with over 40 parameters, for example:



Total skeletal muscle mass



Visceral fat levels



Total body fat in kilograms



Segmental muscle and fat analysis



Total body water



Bone mineral content



Segmental lean analysis



Basal metabolic rate

To find out more about how InBody's technology works visit [here](#).

Benefits for your Business

- ✓ Membership retention
- ✓ Increase lead generation
- ✓ Unique gym feature
- ✓ Challenge tracking & accountability
- ✓ PT Validation
- ✓ Improved companion selling opportunities
- ✓ Track & Analyse member progress

Increase Revenue with InBody

Below is a guideline of income your InBody could bring in on a weekly and yearly basis. We have factored in approximate consumables per scan, this includes a printed result sheet, interpretation guide and InBody tissue. From these weekly profits you may have other expenses to pay, depending on your circumstances, such as: GST, finance, rental etc.

Scans per Week	RRP per Scan	Expense per Scan	Gross Weekly Income	Net Weekly Profit	Yearly profit
		(Approximate consumable expense)	(Number of scans x RRP)	(Gross weekly income - expenses)	(Net weekly profit x 52)
15	\$40	\$1	\$600	\$585	\$30,420
20	\$40	\$1	\$800	\$780	\$40,560
50	\$40	\$1	\$2,000	\$1,950	\$101,400
100	\$40	\$1	\$4,000	\$3,900	\$202,800



Why Choose InBody?

✓ **Trusted Globally**

InBody is utilised in over 70 countries by healthcare professionals in medical research, patient monitoring, sports medicine and sports science.

✓ **No Estimations**

Age and gender is not used to make assumptions about your body composition measurement. Therefore, the scan measurement is as unique as the person getting scanned.

✓ **Tech Support**

You will be provided with extensive training on your device, including ongoing phone support.

✓ **Patented Technology**

Not all BIA devices are the same. InBody's advanced technology is not comparable to any other device.

✓ **Validated by Science**

InBody has hundreds of peer-reviewed and validated studies to authenticate the preciseness that InBody has to offer.

✓ **A Solution For Every Industry**

InBody is highly regarded by in the medical industry, used heavily in the corporate sector for employee health and well being, in addition to being the industry leader for sports athletes and fitness professionals.



InBody 270

The InBody 270 is light in weight, with a foldable structure for easy installation and safe relocation. The device weighs only 14kg, perfect for mobile scanning businesses, Dietitians and Personal Trainers on the move. Plus, has a specially designed bag to maximise portability and to ensure the device stays safe during transportation.

This device allows health professionals to regularly monitor body fat, lean muscle mass and muscular development to better understand the effectiveness of nutrition, lifestyle, and training.

- ✓ Testing Time: 15 - 30 seconds
- ✓ Device Weight: 14 kg
- ✓ Over 25 Parameters

Sample Result Sheet

InBody[®] 270
Body Composition Analysers

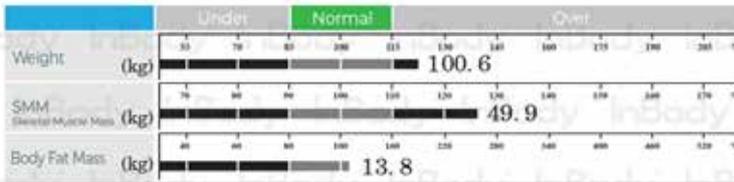
InBody[®]
Body Composition Analysers

ID	Height	Age	Gender	Test Date / Time
1136035	193cm	38	Male	21. 07. 2016 20: 58

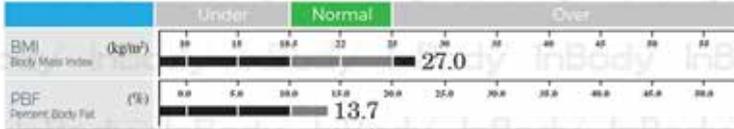
BODY COMPOSITION ANALYSIS

Total amount of water in body	Total Body Water (L)	63.6 (46.1 ~56.3)
For building muscles	Protein (kg)	17.3 (12.3 ~15.1)
For strengthening bones	Minerals (kg)	5.94 (4.27 ~5.21)
For storing excess energy	Body Fat Mass (kg)	13.8 (9.8 ~19.7)
Sum of the above	Weight (kg)	100.6 (69.6 ~94.2)

MUSCLE-FAT ANALYSIS



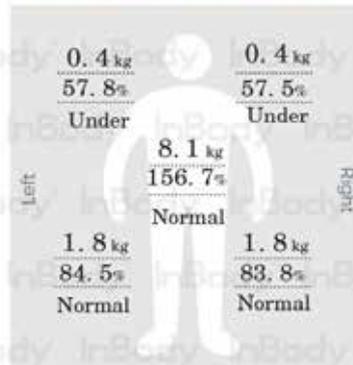
CALCULATED ANALYSIS



SEGMENTAL LEAN ANALYSIS



SEGMENTAL FAT ANALYSIS



BODY COMPOSITION HISTORY

Weight (kg)	100.6			
SMM (kg)	49.9			
PBF (%)	13.7			

Recent Total 21.07.16 20:58

InBody Score

97/100 Points

* Total score that reflects the evaluation of body composition. A muscular person may score over 100 points.

Weight Control

Target Weight	100.6 kg
Weight Control	0.0 kg
Fat Control	0.0 kg
Muscle Control	0.0 kg

Nutrition Evaluation

Protein	<input checked="" type="checkbox"/> Normal <input type="checkbox"/> Deficient
Minerals	<input checked="" type="checkbox"/> Normal <input type="checkbox"/> Deficient
Body Fat	<input checked="" type="checkbox"/> Normal <input type="checkbox"/> Deficient <input type="checkbox"/> Excessive

Body Balance Evaluation

Upper	<input checked="" type="checkbox"/> Balanced <input type="checkbox"/> Slightly Unbalanced <input type="checkbox"/> Extremely Unbalanced
Lower	<input checked="" type="checkbox"/> Balanced <input type="checkbox"/> Slightly Unbalanced <input type="checkbox"/> Extremely Unbalanced
Upper-Lower	<input checked="" type="checkbox"/> Balanced <input type="checkbox"/> Slightly Unbalanced <input type="checkbox"/> Extremely Unbalanced

Waist-Hip Ratio

0.89 (0.80 - 0.90)

Visceral Fat Level

Level 6 (Low 10 High)

Research Parameters

Skeletal Muscle Mass	49.9 kg (35.5 ~43.3)
Fat Free Mass	86.8 kg
Basal Metabolic Rate	2245 kcal
Waist-Hip Ratio	0.89 (0.80 ~0.90)
Waist Circumference	95.2 cm

Calorie Expenditure of Exercise

Golf	177	Gateball	191
Walking	201	Yoga	201
Badminton	227	Table Tennis	227
Tennis	302	Bicycling	302
Boxing	302	Basketball	302
Mountain Climbing	328	Jumping Rope	352
Aerobics	352	Jogging	352
Soccer	352	Swimming	352
Japanese Fencing	503	Racketball	503
Squash	503	Taekeondo	503

*Based on your current weight
*Based on 30 minute duration

Impedance

	RA	LA	TR	RL	LL
Z _{0.05} 20 kHz	270.3	259.3	18.7	249.6	238.6
100 kHz	234.0	225.0	15.2	221.5	211.8

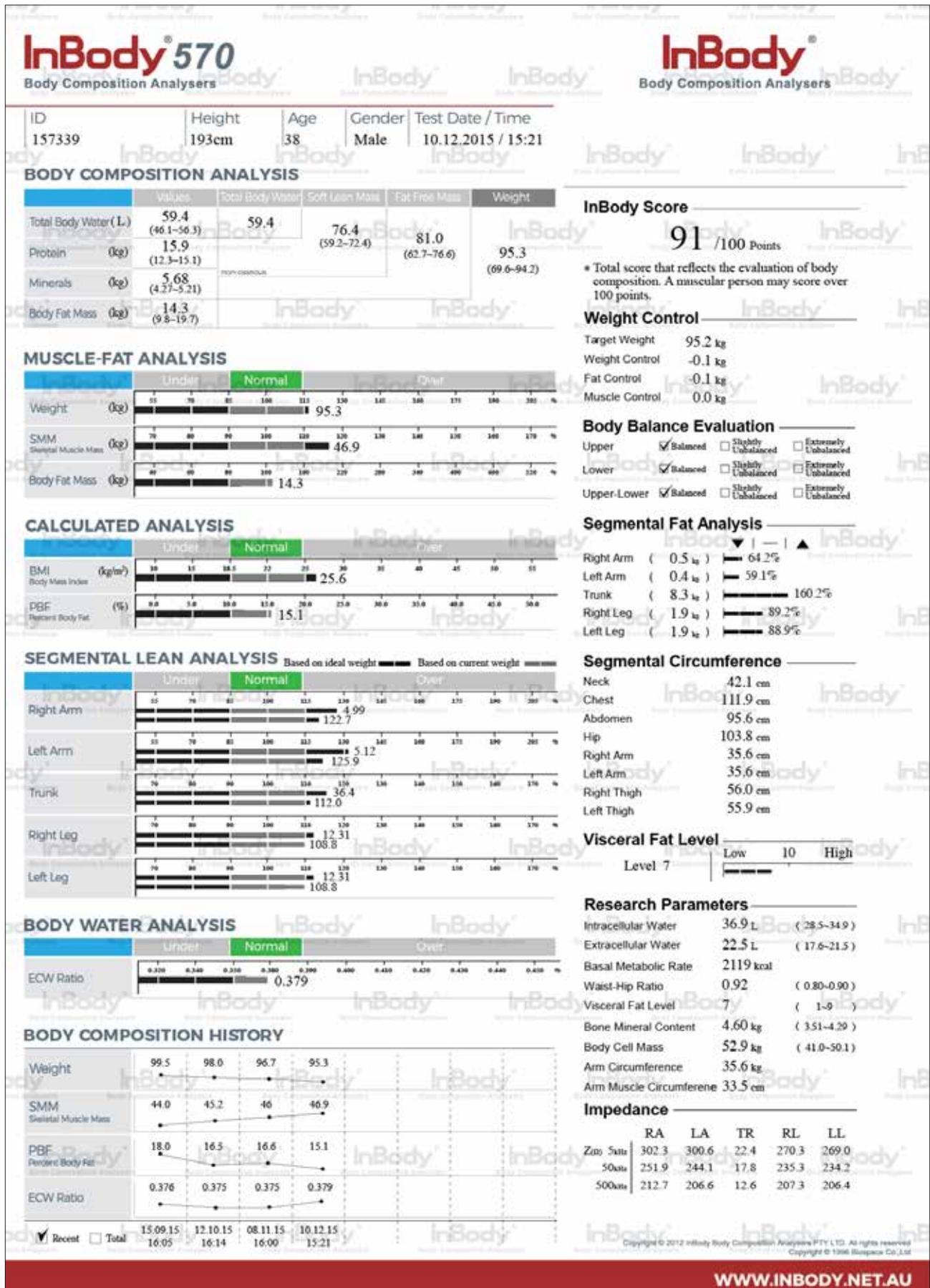


InBody 570

The InBody 570 gives you all the relevant information that you require to precisely measure body composition, on an ongoing basis. The InBody 570 uses 15 impedance measurements, using 3 different frequencies to measure the 5 segments of the body. This provides over 40 parameters relevant and specific to body composition. The InBody 570 allows health and wellness professionals to regularly monitor levels of body fat, lean muscle mass, and muscular development. Body composition analysis is commonly used in the health and medical industries to better understand how changes in diet, lifestyle and training regime are influencing overall body composition.

- ✓ Testing Time: 60 seconds
- ✓ Device Weight: 24 kg
- ✓ Over 40 Parameters

Sample Result Sheet





InBody 770

The InBody 770 is our top of the range device. With an abundance of measurement outputs, the 770 is a premium body composition analyser. Trusted by top hospitals and used for medical research, patient monitoring, sports medicine and sports science.

The InBody 770 utilises 30 impedance measurements by using 6 different frequencies. This shows well over 50 parameters relating to body composition. The InBody 770's standout feature is 'whole body phase angle' this is an indicator of membrane integrity and water distribution between the intra and extracellular cells. Phase Angle is a relatively new concept and has been used in several research cases as a means of assessing cell health.

- ✓ Testing Time: 60 seconds
- ✓ Device Weight: 38 kg
- ✓ Over 50 Parameters

Sample Result Sheet

InBody 770

Body Composition Analysers

InBody

Body Composition Analysers

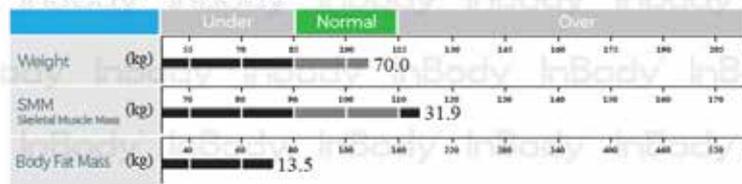
[InBody770]

ID	Height 175cm	Age 27	Gender Female	Test Date / Time 05.09.2017 / 10:55
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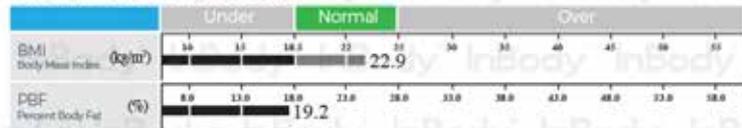
BODY COMPOSITION ANALYSIS

	Values	Total Body Water	Soft Lean Mass	Fat Free Mass	Weight
Total Body Water (L)	41.2 (32.8-40.0)	41.2	53.1 (42.0-51.4)	56.5 (44.6-54.5)	70.0 (54.7-73.9)
Protein (kg)	11.2 (8.8-10.8)	non-measured			
Minerals (kg)	4.08 (3.05-3.71)				
Body Fat Mass (kg)	13.5 (12.9-20.0)				

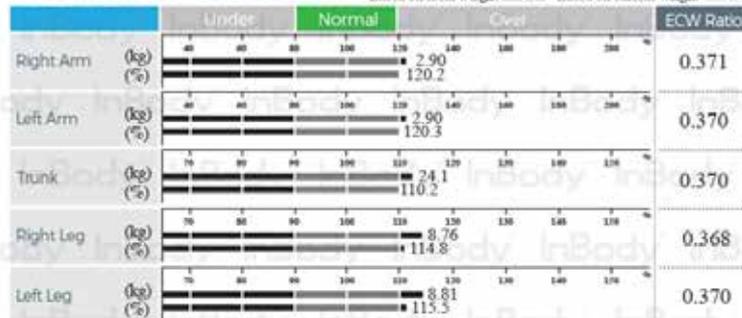
MUSCLE-FAT ANALYSIS



CALCULATED ANALYSIS



SEGMENTAL LEAN ANALYSIS



ECW RATIO ANALYSIS



BODY COMPOSITION HISTORY

Parameter	05.09.17	10.05
Weight	70.0	
SMM (Skeletal Muscle Mass)	31.9	
PBF (Percent Body Fat)	19.2	
ECW Ratio	0.370	

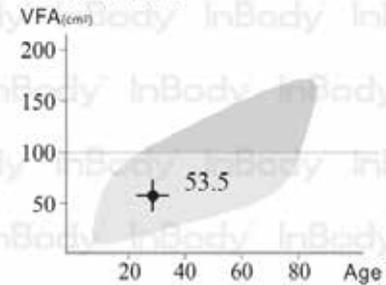
Recent Total

InBody Score

87 / 100 Points

• Total score that reflects the evaluation of body composition. A muscular person may score over 100 points.

Visceral Fat Area



Weight Control

Target Weight	70.0 kg
Weight Control	0.0 kg
Fat Control	0.0 kg
Muscle Control	0.0 kg

Segmental Fat Analysis

Segment	Weight (kg)	Percentage
Right Arm	0.7	68.2%
Left Arm	0.7	67.5%
Trunk	6.8	112.6%
Right Leg	2.1	75.8%
Left Leg	2.1	75.8%

Research Parameters

Intracellular Water	26.0 L (20.3-24.9)
Extracellular Water	15.2 L (12.4-15.2)
Basal Metabolic Rate	1591 kcal
Waist-Hip Ratio	0.84 (0.75-0.85)
Bone Mineral Content	3.43 kg (2.49-3.05)
Body Cell Mass	37.2 kg (29.1-35.5)
Arm Circumference	30.4 cm
Arm Muscle Circumference	27.1 cm

Whole Body Phase Angle

6.3°

	RA	LA	TR	RL	LL
φ(°)50kHz	5.8	5.8	9.2	6.7	6.7

Impedance

	RA	LA	TR	RL	LL
Z0Hz	400.8	399.7	27.0	315.5	308.0
Z5Hz	391.6	390.9	26.1	307.4	300.5
Z50Hz	343.4	343.1	22.1	265.3	260.4
Z500Hz	296.9	296.1	16.1	229.0	223.9
Z1000Hz	289.7	288.6	14.1	225.5	219.8

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InBody Device Comparison



InBody 770



InBody 570



InBody 270

Frequency (kHz)

6 Frequencies
1, 5, 50, 250, 500, 1000

3 Frequencies
5, 50, 500

2 Frequencies
20, 100

Results Sheet Outputs

	InBody 770	InBody 570	InBody 270
Total Body Water	✓	✓	✓
Protein	✓	✓	✓
Soft Lean Mass	✓	✓	
Minerals	✓	✓	✓
Fat Free Mass	✓	✓	✓
Body Fat Mass	✓	✓	✓
Weight	✓	✓	✓
Skeletal Muscle Mass	✓	✓	✓
Body Mass Index	✓	✓	✓
Percent Body Fat	✓	✓	✓
Segmental Lean Analysis	✓	✓	✓
Segmental Fat Analysis	✓	✓	✓
ECW Ratio Analysis	✓	✓	
Segmental ECW Ratio	✓		
Body Composition History	✓	✓	✓
InBody Score	✓	✓	✓
Body Type	✓	✓	
Weight Control	✓	✓	✓
Nutrition Evaluation	✓	✓	✓
Body Balance Evaluation	✓	✓	✓
Segmental Body Water Analysis	✓		
Segmental ICW Analysis	✓		
Segmental ECW Analysis	✓		
Segmental Circumference	✓	✓	
Intracellular Water	✓	✓	
Extracellular Water	✓	✓	
Basal Metabolic Rate	✓	✓	✓
Waist-Hip Ratio	✓	✓	✓
Waist Circumference	✓	✓	✓
Visceral Fat Level	✓	✓	✓
Visceral Fat Area	✓		
Bone Mineral Content	✓	✓	
Body Cell Mass	✓	✓	
Arm Circumference	✓	✓	
Arm Muscle Circumference	✓	✓	
TBW/FFM	✓		
Fat Free Mass Index	✓		
Fat Mass Index	✓		
Skeletal Mass Index	✓	✓	✓
Recommended Calorie Intake	✓	✓	✓
Whole Body Phase Angle	✓		
Segmental Phase Angle	✓		

InBody Device Packages



Package Inclusions

All of the above InBody packages include the items pictured, plus include the following items:

Consumables

- 500 x Results Sheets ✓
- 500 x InBody Tissues ✓
- 500 x Interpretation Guides ✓

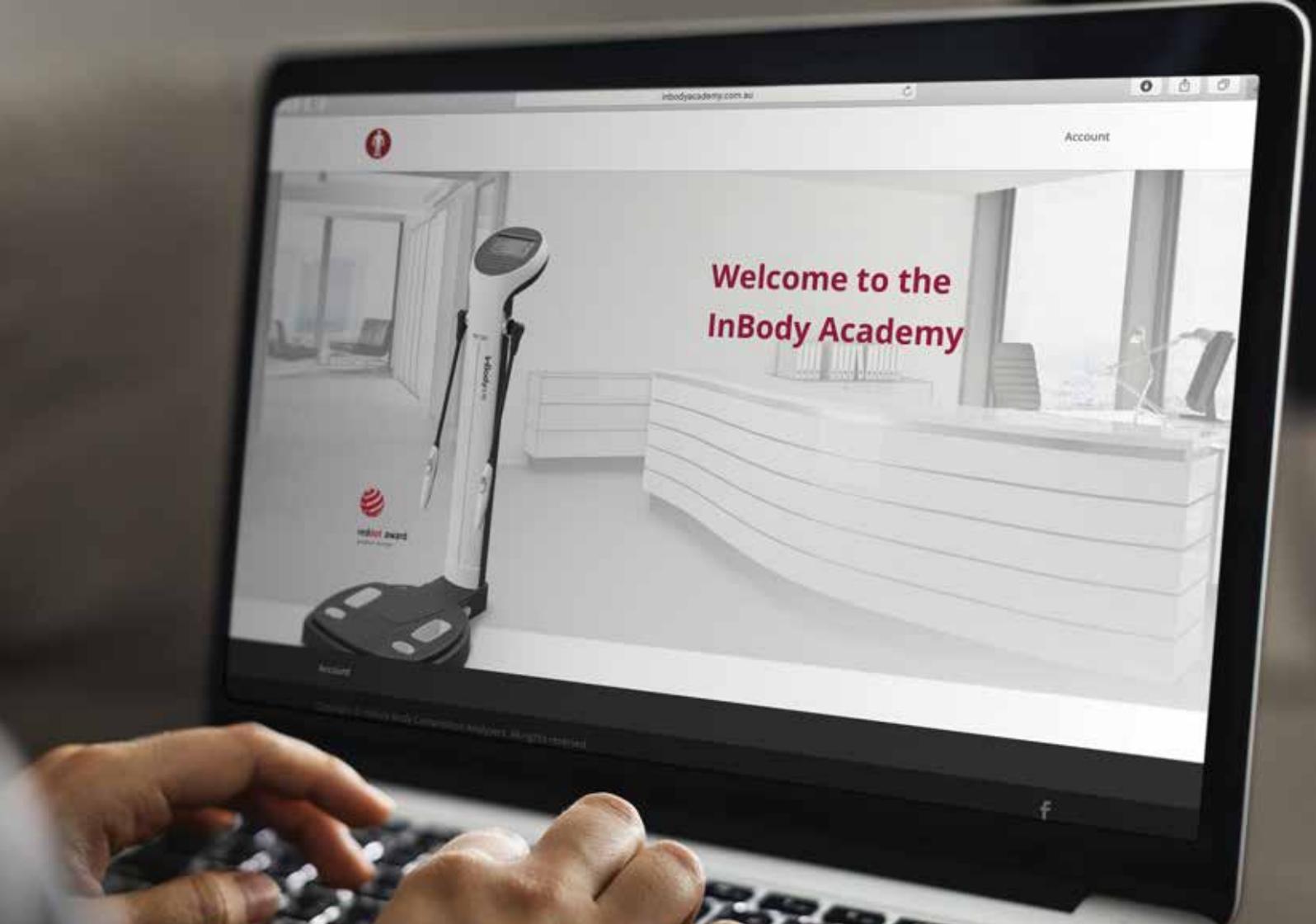
Training



InBody Operator Course

Contact For Pricing

0437 555 311 | info@inbody.net.au



Become a Certified InBody Operator

This intensive online training course is complimentary for purchasers of new InBody machines and their staff. This is imperative to ensure continuity and effective operation of the InBody device.

This Online Training Course Will Cover:

- ✓ Intro to Bioelectrical Impedance Analysis
- ✓ InBody's patented BIA technology
- ✓ Setting up & operating the InBody devices
- ✓ Important pre-scanning considerations
- ✓ How to interpret the InBody Scan results
- ✓ Plus, much more.

InBody®

Body Composition Analysers

InBody is a total healthcare device manufacturer that has acquired over 80 patent rights across the globe.



U.S. patent U.S. 5720296



Canada patent C.N. 2225184



Korea Food & Drug Administration



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